

Financial Statements

For the year ended December 31, 2016 and 2015

December 31, 2016

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Independent Auditors' Report

To the Board of Directors West Harlem Development Corporation New York, New York

Report on the financial statements

We have audited the accompanying financial statements of West Harlem Development Corporation which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of West Harlem Development Corporation as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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New York, New York April 27, 2017

WEST HARLEM DEVELOPMENT CORPORATION Statements of Financial Position

As of December 31,

		2016		2015
Assets Current assets				
Cash and cash equivalents - note 4	\$	15,679,858	\$	14,960,606
Short-term investments - note 3		3,872,191		2,469,332
Benefits fund receivable - note 7		5,000,000		5,000,000
Prepaid expenses		2,481		10,936
Total current assets		24,554,530		22,440,874
Non-current assets				
Benefits fund receivable, net of discount				
of \$5,669,669 in 2016 and \$6,446,652 in 2015		42,080,331		46,303,348
Other assets - deposit		16,239		14,993
Total non-current assets		42,096,570		46,318,341
Total assets	\$	66,651,100	\$	68,759,215
Liabilities and net assets				
Current liabilities	ф	70.700	•	60.41.4
Accounts payable and accrued expenses Grants payable	\$	79,508 1,791,819	2	62,414 1,227,646
Giants payable		1,791,019		1,227,070
Total current liabilities		1,871,327		1,290,060
Net assets		64,779,773		67,469,155
Total liabilities and net assets	\$	66,651,100	\$	68,759,215

Statement of Activities

For the year ended December 31, 2016

Summer of the second se	Unrestricted	Temporarily restricted	Total
Support Contributions		e 7,000	e 7,000
Interest and dividends		\$ 7,000	\$ 7,000
In-kind- note 8		27,576	27,576 65.240
		65,340	65,340
Net unrealized gain		383,546	383,546
Adjustment for receivable discount		776,982	776,982
Net assets released from restrictions	\$ 3,949,826	(3,949,826)	-
Total support and use of net assets	3,949,826	(2,689,382)	1,260,444
Expenses			
Program services	3,687,668		3,687,668
Management and general	206,711		206,711
Fund raising	55,447		55,447
Total expenses	3,949,826		3,949,826
Change in net assets	<u></u>	(2,689,382)	(2,689,382)
Net assets, beginning of year		67,469,155	67,469,155
Net assets, end of year	\$ -	\$ 64,779,773	\$ 64,779,773

Statement of Activities

For the year ended December 31, 2015

	Unrestricted	Temporarily restricted	Total
Support		-	
Contributions		\$ 10,000	\$ 10,000
Interest and dividends		31,975	31,975
In-kind- note 8		79,186	79,186
Net unrealized loss		(62,416)	(62,416)
Adjustment for receivable discount		937,747	937,747
Net Assets released from restrictions	\$ 3,005,163	(3,005,163)	<u> </u>
Total support and use of net assets	3,005,163	(2,008,671)	996,492
Expenses			
Program services	2,731,639		2,731,639
Management and general	235,230		235,230
Fund raising	38,294		38,294
Total expenses	3,005,163		3,005,163
Change in net assets	•	(2,008,671)	(2,008,671)
Net assets, beginning of year		69,477,826	69,477,826
Net assets, end of year	\$ -	\$ 67,469,155	\$ 67,469,155

Statement of Functional Expenses

For the year ended December 31, 2016

		Program services	anagement and general	 Fund raising	 Total
Grants to nonprofits	\$	1,871,647			\$ 1,871,647
Personnel expenses		449,829	\$ 147,801	\$ 44,983	642,613
Youth development		375,181			375,181
Seniors employment		257,031			257,031
Designated fund -					
Manhattanville/Grant Houses		431,370			431,370
Fiscal sponsor fees		99,754			99,754
Professional consultants,					
including in-kind - note 8		14,585	28,015	1,459	44,059
Occupancy costs, including					
in-kind - note 8		62,469	18,883	5,746	87,098
Equipment lease and licenses		13,865	2,194	486	16,545
Community and Grantee meetings		34,386			34,386
Technical assistance to grantees		34,287			34,287
Conferences and meetings		2,704	888	270	3,862
Telecommunication and postage		8,266	2,716	827	11,809
Office supplies and copying		28,078	4,120	1,254	33,452
Liability insurance		4,216	1,385	422	6,023
Fees and other expenses	_		 709		 709
	\$	3,687,668	\$ 206,711	\$ 55,447	\$ 3,949,826

Statement of Functional Expenses

For the year ended December 31, 2015

	Program services	Management and general	Fund raising	Total
		<u> </u>		
Grants to nonprofits	\$ 1,452,865			\$ 1,452,865
Personnel expenses	415,191	\$ 99,459	\$ 17,730	532,380
Youth development	342,800			342,800
Seniors employment	208,431			208,431
Fiscal sponsor fees	63,039	84,600		147,639
Professional consultants,				
including in-kind - note 8	76,880	20,945	15,177	113,002
Occupancy costs, including				
in-kind - note 8	67,329	13,689	2,440	83,458
Community and grantee meetings	18,281	4,379	781	23,441
Office supplies and copying	21,473			21,473
Technical assistance to grantees	14,600			14,600
Telecommunication and postage	10,759	2,577	459	13,795
Equipment lease and licenses	10,360	2,482	442	13,284
Liability insurance	10,054	2,409	429	12,892
Conferences and meetings	4,064	974	174	5,212
Fees and other expenses	2,676	641	114	3,431
Depreciation and amortization	12,837	3,075	548	16,460
Total expenses by function	\$ 2,731,639	\$ 235,230	\$ 38,294	\$ 3,005,163

WEST HARLEM DEVELOPMENT CORPORATION Statements of Cash Flows

For the years ended December 31,

	 2016		2015
Cash flows from operating activities Change in net assets	\$ (2,689,382)	\$	(2,008,671)
Adjustment to reconcile change in net assets to net cash provided by operating activities:			
Depreciation and amortization	_		16,460
Net realized and unrealized (gain)/loss	(402,859)		62,416
Change in benefits fund receivable	4,223,018		4,062,253
Change in prepaid expenses	8,455		(3,963)
Change in deposits	(1,248)		(531)
Change in grants payable	564,173		227,646
Change in accounts payable and accrued liabilities	 17,095	_	(169,909)
Net cash provided by operating activities	1,719,252		2,185,701
Cash flows used in investment activities			
Purchase of short-term investments	 (1,000,000)		(1,023,481)
Net increase in cash and cash equivalents	719,252		1,162,220
Cash and cash equivalents, beginning of year	 14,960,606		13,798,386
Cash and cash equivalents, end of year	\$ 15,679,858	\$	14,960,606

Notes to the Financial Statements

December 31, 2016 and 2015

Note 1 Organization

West Harlem Development Corporation (WHDC) was incorporated in the State of Delaware on March 14, 2011 as a non-stock corporation, and was authorized to do business in the State of New York on November 2, 2011. On May 1, 2013, WHDC was approved by the New York State Supreme Court to assume the assets and commitments of West Harlem Local Development Corporation (WHLDC). WHLDC was a signatory to a Community Benefits Agreement (CBA) signed with Columbia University on May 18, 2009 as a consequence of the latter's campus expansion in Manhattanville (West Harlem).

The purposes of WHDC include implementing the CBA by providing and supporting programs which promote economic development, education, environmental protection, transportation, employment, affordable housing, arts & culture, community facilities, historical preservation and the overall economic and social improvement of the community and residents of the geographic area known as West Harlem, legally defined as Manhattan Community District 9 (MCD9). The boundaries of MCD9 are defined as: South to North from 110th street to 155th street; East to West from Manhattan, Morningside, St. Nicholas, Bradhurst, and Edgecombe Avenues to the Hudson River. In January 2015, the board of directors of WHDC strategically decided to focus on education (and youth development), workforce and economic development, and affordable housing. The 2009 CBA contains the following commitments from Columbia University totaling \$150 million in cash and in kind:

		(In millions)
1)	The Benefits Fund	\$76
2)	The Affordable Housing Fund - (payable by phases of construction)	\$20
3)	Related Legal Assistance Benefits (managed by Columbia)	\$ 4
4)	Access to Columbia's facilities and amenities known as "in-kind"	\$20
5)	Commitment to a Demonstration Community Public School	
	to be established in conjunction with and managed by Teachers College	\$30

WHDC has chosen to fulfil its obligations through making grants to nonprofit organizations who provide the services itemized in the CBA and selected as priorities to benefit the residents of MCD9.

WHDC is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been classified as a publicly supported organization as described in Code Sections 509(a)(1) and 170(b)(1)(A)(vi).

Notes to the Financial Statements

December 31, 2016 and 2015

Note 2 Significant accounting policies

Fiscal sponsor: The CBA contains a requirement that Columbia University makes annual installment payments of the benefits fund to WHDC as successor of WHLDC through a fiscal sponsor. On December 7, 2012 WHDC entered into an MOU with Tides Center and Tides Foundation (collectively known as Tides) whereby Tides serves as the fiscal sponsor. On January 1, 2016 WHDC, with the consent of Columbia University, spun off Tides Center and commenced to maintain its own bank accounts to support the assumption of responsibilities for disbursement for its operations and human resource management activities, and thereby WHDC assumed the responsibility to file its initial complete Form 990 for the 2016 year. Tides Foundation continued to serve as the fiscal sponsor with responsibility for servicing WHDC's grants and being the initial recipient of the installment payments from Columbia University. For its services, Tides Foundation charges WHDC 3% of the dollar volume of grants processed and paid on behalf of WHDC.

Basis of accounting. The financial statements have been prepared on the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America as applicable to not-for profit entities. They have been prepared as if WHDC was on its own and separate from its fiscal sponsor.

Support. Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. Gifts of cash and other assets are reported as restricted support if they are received with donor stipulations that limit the use of the donated assets, or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activity as net assets released from restrictions.

Unconditional and conditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rate applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met.

Gifts of goods and equipment are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. In the absence of explicit donor stipulations about how long those long-lived assets must be maintained, the WHDC reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Notes to the Financial Statements

December 31, 2016 and 2015

Note 2 Significant accounting policies - (continued)

Cash and cash equivalents. Cash and cash equivalents consist of cash held in checking, money market accounts and cash management in investment account.

Concentrations of revenue. WHDC provides various social services for the benefits of the residents of MCD9, and nearly 100% of its revenue comes from contributions from Columbia University as a consequence of the May 18, 2009 CBA. The future value of the Benefits fund was \$76 million payable over 16 years at the date of the CBA in 2009, of which Columbia University has paid \$23,250,000 to WHDC. As of December 31, 2016, the future value of the Benefits funds installments was \$52,750,000.

Concentrations of credit and market risk. Financial instruments that potentially expose \$19,552.049 to concentrations of credit and market risk consist primarily of cash and investments. Cash is maintained at one of the nation's largest banks; investments consist of a U.S. Government money market funds; mutual funds; interests in long/short domestic equity funds, global long/short credit and event driven funds, Asia and emerging markets funds, and a diversified portfolio of common stocks - all of which are managed by professional investment advisors. Management understands the risks implicit in investing and believes that, with the guidance of the Finance Committee of the Board of Directors, the oversight of WHDC's fiscal sponsor, Tides Foundation, and the consultation by the brokerage advisor, Boston Trust, with respect to managing and investing of the assets, appropriate oversight is being exercised and WHDC's diverse portfolio carries a reasonable overall level of risk.

Investments. Investments are stated at fair value. The fair value of all debt and equity securities with a readily determinable fair value is based on quotations obtained from national securities exchanges.

Fixed assets. Depreciation of fixed assets with individual item cost of at least \$5,000, and amortization of software are provided over the estimated useful lives of the respective assets or life of the license whichever is shorter on a straight-line method as follows:

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Office equipment	5 years
Office furniture	5 years
Software	3-5 years

Allowance for doubtful accounts. Management has determined that no allowance for uncollectible accounts for accounts receivable or contributions receivable is necessary as of December 31, 2016. Such determination is based on management's assessments of the creditworthiness of its donors, the age its receivables, as well as current economic conditions and historical information.

Notes to the Financial Statements

December 31, 2016 and 2015

Note 2 Significant accounting policies - (continued)

Net assets. As required by the Not-for-Profit Entities topic of the FASB accounting codification 958.210.45-9 and 958.210.45-10 "Classification of Net Assets", the \$64,779,773 Net Assets of WHDC as of December 31, are all classified as Temporarily Restricted by program and time and comprise the following designations:

		2016	2015
Allocations of net assets from Benefits Fund:			
Benefits Fund receivable	\$	47,080,331	\$ 51,303,348
Grant/Manhattanville housing allocation		400,639	634,641
Short-term investments		3,872,191	2,469,332
Operating Activities		3,389,599	3,032,868
Net assets from Benefits Fund		54,742,760	57,440,189
Net assets from Affordable Housing Fund	_	10,037,013	10,028,966
Total temporarily restricted net assets	\$	64,779,773	\$ 67,469,155

Use of estimates. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional allocation of expenses. The cost of providing the various programs and supporting services has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services in reasonable ratios determined by management.

Income taxes. WHDC has no uncertain tax positions as December 31, 2016 in accordance with Accounting Standards Codification ("ASC") Topic 740, Income Taxes, which provides standards for establishing and classifying any tax provision for uncertain tax positions.

Subsequent events. WHDC has evaluated its financial statements for potential recognition or disclosure through May 1, 2017, which is the date the financial statements were available to be issued. WHDC has determined that there are no subsequent events that require additional recognition or disclosure in the financial statements.

Notes to the Financial Statements

December 31, 2016 and 2015

Note 3 Fair value measurement

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy are described below as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that WHDC has the ability to access.
- Level 2: Inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in inactive markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the assets or liabilities;
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2016.

Common stocks: Valued at the daily closing price reported on the active market on which the individual securities are traded.

Notes to the Financial Statements

December 31, 2016 and 2015

Note 3 Fair value measurement - (continued)

The following tables set forth by level, within the fair value hierarchy, the investments at fair value as of December 31, 2016 and 2015:

		Leve	el 1	
Investment assets at December 31,	*******	2016		2015
Equity (domestic/global)	\$	3,872,191	\$	2,469,332
Investment gain/(loss) for period ending December 31,		2016		2015
Dividend and Interest	\$	27,576	\$	31,975
Net realized and unrealized gain/(loss)	\$	383,546	\$	(62,41 <u>6</u>)

Note 4 Cash and cash equivalents

The total of cash and cash equivalents comprised of the following balances all of which, were maintained in bank accounts under the management of the fiscal sponsor – Tides:

	2016	 2015
Benefits fund cash and cash equivalents	\$ 5,642,845	4,931,640
Affordable housing fund cash and cash equivalents balance	 10,037,013	 10,028,966
Total cash and cash equivalents	\$ 15,679,858	\$ 14,960,606

Note 6 Pension Plan

WHDC maintains a 403B plan for its employees who work more than 20 hours per week. Eligible employees can make contributions to their individual 403B accounts and vest in them immediately upon hiring. The employer matches the employee contribution as follows: (1) 100% employee contribution that are not in excess of 3% of compensation, plus (2) 50% of employee contribution that exceed 3% of compensation but that does not exceed 5% of employee compensation. The plan includes an automatic enrollment feature whereby 3% of the salaries of eligible employees are automatically deferred. Pension expense for the year ended December 31, 2016 amounted to \$20,522. The vesting schedule of employer contributions is:

Years of service	Vesting %		
Less than 1 year	0%		
1	50%		
2	100%		

Notes to the Financial Statements

December 31, 2016 and 2015

Note 7 Benefit fund contributions receivable

Unconditional promises to give are recorded at the present value of their estimated future cash flows. In determining the present value of the expected future cash flows of the benefits fund contributions payable in installments by Columbia University over the remaining years, discount rates representing 10-year Treasury bill yield rates were applied to the long term receivables at December 31.

	2016	2015
Amounts due within one year Amount due in two to 10 years	\$ 5,000,000 47,750,000	\$ 5,000,000 52,750,000
Total receivables Less: discount	52,750,000 (5,669,669)	57,750,000 (6,446,652)
Total receivables net of discount	\$ 47,080,331	\$ 51,303,348
10-year Treasury bill yield discount rate applied	1.0245%	1.0217%

As of December 31, 2016 and 2015 contributions receivable net of discounts which is temporarily restricted amounted to \$47,080,331 and \$51,303,348, respectively. Management expects all commitments from Columbia University to be fully collected and, accordingly, no allowance for doubtful commitments has been provided.

Note 8 In-kind

In-kind contributions are recorded as income and expenses at the time the items are received, which is also the time they are placed into service or distributed. Donated services are reported as income at their fair value if such services create or enhance non-financial assets or would have been purchased if not provided by donations. The CBA contains a provision for Columbia University to provide \$20 million of in-kind services and amenities to MCD9 through requests from WHDC. As of December 31, 2016 and 2015, WHDC has cumulatively utilized a total of \$93,409 and \$77,959, respectively, leaving an unclaimed balance of in-kind services and amenities of \$19,906,591 and \$19,922,041. Due to the uncertainty of the realization of the services, which are contingent upon timing, location and approval of Columbia University, the unclaimed balance has not been capitalized in the financials. In-kind is shown as both revenue and expense in the financial statements.

Notes to the Financial Statements

December 31, 2016 and 2015

Note 8 In-kind – (continued)

Total in-kind contribution for the year ending December 31, is as follows:

		2016		2015
Year ending December 31,				
Use of facilities and services of Columbia University	\$	15,450	\$	10,186
Legal services		-		69,000
Summer Camps and Community Meetings		44,890		-
Use of Non-Columbia University facility		5,000		
Total in-kind	\$	65,340	\$	79,186
Columbia University Unclaimed in-kind balance Original commitment	<u>\$ 2</u>	0,000,000	<u>\$</u>	20,000,000
Claimed by WHDC as of the January 1,		(77,959)		(67,773)
Claimed during the year ending December 31,		(15,450)	_	(10,186)
Total claimed for the period		(93,409)		(77,959)
Unclaimed Columbia University in-kind balance	\$ 1	9,906,591	\$	19,922,041

Note 9 Commitments

WHDC leases its office space that will expire on June 18, 2022 the minimum future commitment is as follows:

Year ending December 31,	
2017	\$ 72,019
2018	74,252
2019	76,851
2020	79,540
2021	82,324
2022	38,967
Total	\$ 423,953

Notes to the Financial Statements

December 31, 2016 and 2015

Note 10 Percentages of functional expenses

On December 18, 2012 West Harlem Local Development (WHLDC) the predecessor organization of WHDC, entered into an Assurance of Discontinuance (AOD) with the Office of the Attorney General of the State of New York. Item 14 of the AOD requires that "on a fiscal- year basis, the Organization will make at least eighty-five percent (85%) of its expenditures in the form of direct grants of CBA funds or other program expenses". For the year ended December 31, 2016 WHDC's direct grants from the CBA's Benefits fund and other allocated program expenses comprised ninety-three and 36/100 percent (93.36%) of total organizational expenses.